

## Chapter 18

# My App is an Experiment: Experience from User Studies in Mobile App Stores

**Niels Henze**

*University of Oldenburg, Germany*

**Benjamin Poppinga**

*OFFIS - Institute for Information Technology,  
Germany*

**Martin Pielot**

*OFFIS - Institute for Information Technology,  
Germany*

**Torben Schinke**

*Worldiety GbR, Germany*

**Susanne Boll**

*University of Oldenburg, Germany*

### ABSTRACT

*Experiments are a cornerstone of HCI research. Mobile distribution channels such as Apple's App Store and Google's Android Market have created the opportunity to bring experiments to the end user. Hardly any experience exists on how to conduct such experiments successfully. This article reports on five experiments that were conducted by publishing Apps in the Android Market. The Apps are freely available and have been installed more than 30,000 times. The outcomes of the experiments range from failure to valuable insights. Based on these outcomes, the authors identified factors that account for the success of experiments using mobile application stores. When generalizing findings it must be considered that smartphone users are a non-representative sample of the world's population. Most participants can be obtained by informing users about the study when the App had been started for the first time. Because Apps are often used for a short time only, data should be collected as early as possible. To collect valuable qualitative feedback other channels than user comments and email have to be used. Finally, the interpretation of collected data has to consider unpredicted usage patterns to provide valid conclusions.*

## INTRODUCTION

Mobile application stores such as Apple's App Store and Google's Android Market revolutionized the distribution of applications for mobile devices. This distribution channel lowered the gateway hurdle dramatically and opened the market for small companies and engaged hobbyists. Mobile application stores -- for the first time -- enable virtually any developer to easily reach hundred thousands of mobile users. Recently researchers discovered this opportunity and began to publish prototypes via mobile application stores.

It has been argued that the "easy access to such a potentially wide audience could radically alter the nature of many UbiComp trials" (Morrison et al., 2010). In the tradition of UbiComp research most attempts to distribute prototypes via mobile application stores focus on the evaluation of prototypes (e.g. Zhai et al., 2009; Girardello, 2010; Michahelles, 2010; Gilbertson et al., 2008). Proof-of-concept prototypes are developed and the large number of users is used to demonstrate the successfulness of the respective application. Feedback is mainly gathered to understand the nature of the respective prototype.

In the tradition of psychology and social sciences Human Factors and Human-Computer Interaction research in contrast focus on understanding the human. Commonly, controlled experiments, quasi-experiments and observations are used to derive general findings. As in psychology, prototypes are often just the apparatus to investigate a research question. The psychologist Danziger describes an apparatus as a tool for "exposing experimental subjects to controlled and precisely known forms of stimulation" and "for recording and measuring responses" (Danziger & Ballantyne, 1997). In previous work we showed that Apps distributed to thousands of users can successfully be used as an apparatus for controlled experiments (Henze & Boll, 2010; Henze et al., 2010).

In this paper we report our findings from five studies we conducted by publishing Apps in the

Android Market. The paper first presents these Apps, the research questions they address, and the outcomes. In the subsequent sections we then discuss our general findings and conclusions on the participants, the quantitative and qualitative data, and ethical aspects. We conclude with aspects that should be considered when conducting experiments in mobile application stores.

## Case Studies

In order to investigate different mobile HCI topics we conducted five studies, which actually use an App as apparatus and were published via mobile application stores. All Apps have been implemented for the Android platform and are therefore available for a range of users and devices. Table 1 gives an overview of the studies that are described in the following.

### SINLA: Off-Screen Visualizations for Augmented Reality

In Augmented Reality the visualization of nearby points of interest (POIs) is commonly done by displaying a small mini-map to provide an overview as the user moves around. However the 3D augmented environment and the 2D mini-map have different reference systems. Therefore, interpreting the mini-map and align it with the augmented environment demands special mental effort. A

*Table 1. Overview about the five conducted studies*

Name	Installs	Samples	Time	Type
SINLA	~1,737	8	8.5 months	quasi-experiment
Pocket-Navigator	9,149	670	6 months	quasi-experiment
MapExplorer	6,372	4,197	6 months	experiment
Poke the Rabbit	5,708	5,103	5.5 months	experiment
Tap It	7,811	6,907	2 months	observation

20 more pages are available in the full version of this document, which may be purchased using the "Add to Cart" button on the publisher's webpage:  
[www.igi-global.com/chapter/app-experiment-experience-user-studies/69645](http://www.igi-global.com/chapter/app-experiment-experience-user-studies/69645)

## Related Content

---

### Enhancing Self-Reflection with Wearable Sensors Workshop: A Commentary on the ACM MobileHCI 2014 Workshop

Genovefa Kefalidou, Vicky Shipp, James Pinchin and Alan Dix (2015). *International Journal of Mobile Human Computer Interaction* (pp. 93-101).

[www.irma-international.org/article/enhancing-self-reflection-with-wearable-sensors-workshop/128326](http://www.irma-international.org/article/enhancing-self-reflection-with-wearable-sensors-workshop/128326)

### Adoption Barriers in a High-Risk Agricultural Environment

Shari R. Veil (2012). *Human Interaction with Technology for Working, Communicating, and Learning: Advancements* (pp. 31-47).

[www.irma-international.org/chapter/adoption-barriers-high-risk-agricultural/61480](http://www.irma-international.org/chapter/adoption-barriers-high-risk-agricultural/61480)

### Innovation Culture as a Mediator Between Specific Human Capital and Innovation Performance Among Bumiputera SMEs in Malaysia

Haniruzila Hanifah, Hasliza Abdul Halim, Noor Hazlina Ahmad and Ali Vafaei-Zadeh (2019). *Human Performance Technology: Concepts, Methodologies, Tools, and Applications* (pp. 1620-1638).

[www.irma-international.org/chapter/innovation-culture-as-a-mediator-between-specific-human-capital-and-innovation-performance-among-bumiputera-smes-in-malaysia/226636](http://www.irma-international.org/chapter/innovation-culture-as-a-mediator-between-specific-human-capital-and-innovation-performance-among-bumiputera-smes-in-malaysia/226636)

### Researcher Intention to Use Statistical Software: Examine the Role of Statistical Anxiety, Self-Efficacy and Enjoyment

Shalini Shukla and Rakesh Kumar (2020). *International Journal of Technology and Human Interaction* (pp. 39-55).

[www.irma-international.org/article/researcher-intention-to-use-statistical-software/251819](http://www.irma-international.org/article/researcher-intention-to-use-statistical-software/251819)

### Mental Zooming as Variable Asset Integration in Inter-Temporal Choice

Stein T. Holden, Dag Einar Sommervoll and Mesfin Tilahun (2022). *International Journal of Applied Behavioral Economics* (pp. 1-21).

[www.irma-international.org/article/mental-zooming-as-variable-asset-integration-in-inter-temporal-choice/305241](http://www.irma-international.org/article/mental-zooming-as-variable-asset-integration-in-inter-temporal-choice/305241)