Chapter 5 Seeing Business Cultures

ABSTRACT

In this chapter, the authors focus on the essential elements of culture and consider the factors that may contribute to shaping an organization's unique culture. The authors caution that this is a rich chapter – the goal is to help business managers make the transition from understanding culture at a theoretical level to seeing and managing it on an everyday practical level. In this chapter, the authors explain what we need to know about business cultures. They define business cultures in terms of their structural and dynamic aspects. The authors define three structural levels, including macro-level (global, national), meso-level (organization, unit), and micro-level (individual) culture. For each level, a rich set of dynamic factors are identified. This chapter prepares the manager for describing his/her organization's business culture.

WHAT WE NEED TO KNOW ABOUT BUSINESS CULTURES

Chapter 2 provided a foundation for understanding the essential elements of culture. Our challenge in Chapter 3 is to explain how those essential elements translate to the cultures of organizations, teams, and individuals. The elements of culture become visible to us as structural and dynamic factors. By structural factors, we refer to the levels or structure of an organization. An individual is our most basic instance of culture – but in an organizational context, these elements compound and expand with each successive layer. An organization's culture is constructed over layers – beginning with the individual, the team, the community, the business unit, the organization, and

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the organization's national and geographic location. In this text, we refer to these layers as structural elements. Cultural research also tells us that there are dynamic factors that shape an organization's culture at each of these layers. In this text, we refer to these as dynamic factors.



Figure 1. Business cultures in the framework

We need to have a general understanding of the dimensions of organizational culture, including its structural and dynamic elements. Managers need to understand and describe our organization's culture is from m a structural perspective — by levels. Managers need to understand and describe our organization's culture in terms of its dynamic factors. Changing or shifting an organization's culture involves everyone — not just senior leadership. This means that everyone — needs to be able to "see" culture in a way that allows them to manage it. In this chapter, we present a reference model of an organization's culture that will serve as a tool for strategy development and alignment.

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